

CASE STUDY:

THE BOSTON HARBOR HOTEL

In-Room Dining Program

The Boston Harbor Hotel is Boston's only Forbes Five-Star waterfront hotel with unparalleled service and world-class dining. The Hotel was looking for a sustainable water program for their In-Room Dining that could also be utilized in their Meritage Restaurant at no additional cost.

Previous Daily Bottled Water Profile:

1. In-Room Dining: Provided an average of 27.4 bottles per day at a cost of \$1.09 per bottle.
2. Previously provided Fiji (1 liter) and Acqua Panna (750 ml) as amenity for In Room Dining
3. Provided an average of 27.4 bottles per day at a cost of \$1.09 per bottle. Program cost per day = \$29.87 (\$10,901.10 per year)
4. 10,000+ bottles of annual waste

Goals:

1. Reduce annual cost to provide trucked-in, pre-bottled waters, as amenity for guests
2. Minimize or eliminate all, one-time use vessels
3. Demonstrate that the VIVREAU Program will pay for itself.
4. Once VIVREAU Program is implemented, pour every bottle of water for Meritage Restaurant at a net zero cost, resulting in 100% retail profit

VIVREAU Water Program at Boston Harbor Hotel:

1. Installed 1 Countertop Bottling System
2. VIVREAU Program cost per day = \$12.11 (\$4,420 per year)



SAVINGS:

Annual Savings: \$6,481

Program Saving Percentage: 60%

Bottles Saved Annually from

Waste: 10,000+

